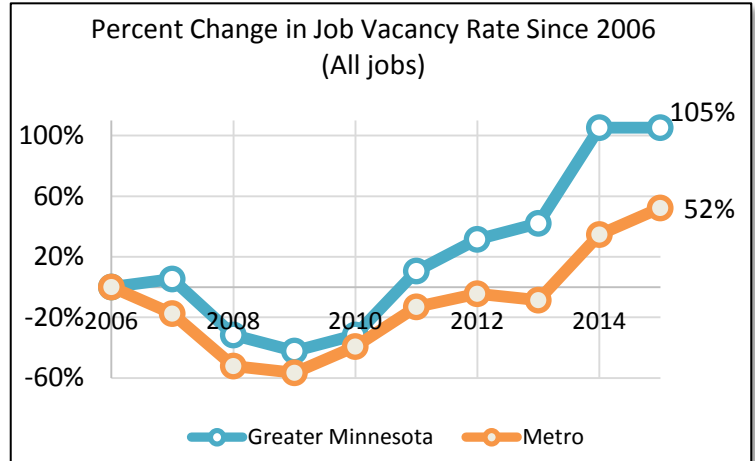


Job Training Incentive Program: A Fast, Flexible, Employer-Driven Option to Train Workers in Greater MN

The Problem: Greater Minnesota has a shortage of trained workers

- In recent years, the increase in the number of open jobs in Greater Minnesota has significantly outpaced the metro area.
- Programs other than JTI may be too slow to respond to employer needs in a quickly changing economy.



The Solution: The Job Training Incentive Program

- **Hypothetical:** An employer wants to hire 10 employees, but cannot find trained workers in the area.
- **Many Training Options Available:** The employer determines that the quickest and most efficient way to train employees is through an in-house training program. Employers can also train at institutions of higher education; federal, state, or local agencies; or private training or educational services.
- **Wages Reflective of Local Economy:** The employer and DEED enter into an agreement that identifies program costs and requires wages to at least be equal to the median hourly wage in the county. Before entering into the agreement, DEED determines whether other state training programs are more suitable.
- **Reimbursement Offered:** A grant is equal to the lesser of either the amount of program costs in the agreement, or the amount of program costs actually paid by the employer for new employees. In this case, the employer can get reimbursement for up to 50% of the first year wages of each employee trained up to \$10,000 per employee.

The Job Training Incentive Program Is Already Seeing Results!

<i>Employer</i>	<i>Location</i>	<i>Grant</i>	<i>Employees Trained</i>
AirCorps Aviation	Bemidji	\$36,000	4
Alexandria Pro-fab	Alexandria	\$59,000	15
Black Swan Cooperage	Park Rapids	\$30,000	6
BTD Manufacturing	Detroit Lakes	\$100,000	20
Central MN Renewables	Little Falls	\$100,000	8
Graphic Packaging International	Crosby	\$100,000	12
MN National Agency	Long Prairie	\$15,000	3
Olander Tooling	Staples	\$15,000	3
Pequot Tool & Manufacturing	Pequot Lakes	\$100,000	21
Sterns Assembly	Brainerd	\$63,000	21